

## Financial services recruitment continues climb

### Influx of newly-created roles

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**Recruitment in the financial services sector continues to pick up, with an influx of newly-created roles as a result of recent restructures.**

Recruitment in the financial services sector continues to improve with hires being made across all levels of business, according to Financial Recruitment Group.

"Over the past couple of months it has definitely picked up," Financial Recruitment Group NSW state manager Conor Donoghue told *InvestorDaily*.

"We're seeing organisations across the board looking at bringing on all levels of new staff - whether it's more senior distribution staff, practice development roles, banking staff and lending roles, financial planning roles or just general financial services people.

"Around 90 per cent of the roles that we're working on are all permanent, senior full-time positions."

Some financial services organisations that experienced a company restructure amid the market downturn are now beginning to make new appointments, Donoghue said.

"Sometimes the new roles are either a combination of maybe two or three old jobs or they just are newly-created roles. If I think of the roles that we're working on now, the majority of those are brand new jobs that are being created," he said.

"But also a couple of the jobs that we are working on in NSW are positions that were downsized maybe six months ago and they're now using this opportunity to actually start growing again."

Dealer groups are still continuing to attract both new and experienced financial advisers, Donoghue said.

"Some of the large licensees are also actively working on progressing internal staff ... so that's still happening and will continue to happen I think," he said.